# Unlocking Business Potential: Your Al Discovery Workshop

Welcome to an exploratory session designed to demystify Artificial Intelligence and uncover how it can specifically empower your business teams.



## Today's Agenda:

## Demystifying Al for Your Business

- Understanding the Core: What is AI, Really?
- AI in Action: Everyday Examples & Business Applications
- Identifying Opportunities: Where Could AI Support Your Team?
- Next Steps: Tailoring AI for Your Unique Needs

## What Is AI, Really? Demystifying the Buzzwords



#### Artificial Intelligence (AI)

The broad concept of machines performing tasks that typically require human intelligence, like learning, problem-solving, and decision-making.



#### Machine Learning (ML)

A subset of AI where systems learn from data to identify patterns and make predictions without explicit programming. Think data-driven learning.



#### Generative Al

A type of ML that creates new content, such as text, images, music, or code, based on patterns learned from vast datasets. It's about creation.

## The Power of Al: Core Categories

Al's capabilities can be broadly categorised into distinct functions, each offering unique benefits to businesses.



#### **Automation**

Streamlining repetitive tasks, from data entry to customer service chatbots, freeing up human resources for more complex work.



#### Prediction

Forecasting future trends or outcomes based on historical data, crucial for sales, inventory, and risk management.



#### Recommendation

Suggesting relevant items or actions to users, optimising customer experience in e-commerce or content platforms.

#### Continuing with the diverse applications of AI:



## Natural Language Processing (NLP)

Enabling computers to understand, interpret, and generate human language, vital for sentiment analysis and translation.



#### Generation

Creating original content, from marketing copy and design concepts to synthetic data for training other AI models.



#### **Computer Vision**

Allowing machines to "see" and interpret visual information, used in quality control, security, and autonomous vehicles.

## Al in Your Daily Life: Familiar Examples

- **Streaming Services:** Personalised movie and music recommendations.
- **Voice Assistants:** Siri, Alexa, and Google Assistant responding to commands.
- Online Shopping: "Customers who bought this also bought..." suggestions.
- Navigation Apps: Real-time traffic updates and route optimisation.
- **Spam Filters:** Automatically identifying and blocking unwanted emails.



## Al in Business: Real-World Applications



- Customer Service: Chatbots handling queries 24/7, escalating complex issues.
- **Marketing:** Targeted advertising campaigns and content personalisation.
- **HR:** Automating resume screening, identifying top talent.
- **Operations:** Predictive maintenance for machinery, optimising supply chains.
- **Finance:** Fraud detection, algorithmic trading, risk assessment.

### Who Benefits from This Workshop?

This workshop is tailored for teams seeking to embrace innovation and leverage AI, regardless of their current familiarity.

#### Teams with Low Al Awareness or Confidence

We'll provide a foundational understanding to build confidence and spark ideas.

#### Cross-Functional Groups (Product, Ops, HR, Marketing, etc.)

Discover shared opportunities and foster inter-departmental collaboration on AI initiatives.

#### Leadership or Innovation Groups Exploring First Steps

Gain clarity on AI's potential to drive strategic growth and competitive advantage.

## Key Takeaways from the Al Discovery Workshop



## Al is Accessible & Practical

It's not just for tech giants; practical applications exist for businesses of all sizes and sectors.



#### Al Enhances, Not Replaces

Al tools empower human capabilities, automating mundane tasks and providing data-driven insights.



## Your Team Holds the Key

Your unique business challenges and goals are the starting point for identifying valuable AI opportunities.

## Tailored Al Discovery Workshop Options

## Awareness Session ~2h

#### **Key Activities:**

- Short intro: What Al is
- Examples in daily life & business
- Brief discussion on possible opportunities

#### **Outcomes:**

- Shared baseline understanding
- Initial interest and curiosity

## Half-Day Workshop ~3-4h

#### **Key Activities:**

- Al basics (Al vs ML vs GenAl)
- Al Opportunity Map: Where could Al help us?
- Al Tool Exploration

#### **Outcomes:**

- Shared understanding
- First map of Al opportunities
- Motivation to explore further

## Full-Day Workshop ~6-7h

#### **Key Activities:**

- Everything in Half-Day workshop
- Extended group tool experimentation
- Mini Experiment Canvas for top ideas

#### **Outcomes:**

- Shared understanding
- Prioritized opportunities
- Tested ideas & lightweight action plan

## Ready to Innovate with AI?

Let's discuss how we can tailor AI solutions to meet your specific business needs and drive tangible results.

Get in touch info@juliavastrik.com to schedule your tailored Al Discovery session!

